



GEELONG MEDICAL SUPPLIES PTY LTD

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Medical Product Sales/BDM - Office Based (Part-Time)

Geelong Medical Supplies is a leading, locally based provider of medical and first aid supplies and rehabilitation equipment.

We are seeking to employ a friendly and professional person with strong customer service skills in a part-time office-based sales position.

Previous experience in sales is essential.

Key responsibilities include:

- Managing and growing an existing client base.
- Identify and develop new opportunities for product lines and client market segments.
- A balance of inbound and outbound sales and customer service telephone calls and email communications.
- Maintaining our CRM system and entering orders into our sales systems.
- Research, preparation, and presenting of client proposals and quotes.
- Developing product knowledge to better serve our clients.
- Work with others to create marketing campaigns to drive sales for product and client market segments.
- This is an office-based role with a small amount of client site visits.

The ideal candidate will possess:

- A demonstrated sales and/or marketing experience.
- Is open to learning and has a solution mindset.
- Has a drive to finish tasks at a professional pace and standard.
- A natural customer service focus.
- Experience in common productivity applications such as MS Office.
- Ideally had broader experience in using sales and marketing technologies.
- Past experience in developing online content for social media and website an advantage
- Medical sales experience is a benefit but not essential.

While the role will be fast paced, challenging and demanding, it is also a fantastic opportunity to join a company that provides ongoing staff benefits and career opportunities to its employees.

This position is part-time with negotiable hours equivalent to 3 days per week.

This role is available as a full-time role for the right candidate.

An attractive remuneration package will be negotiated with the preferred candidate.

Applications including CV and cover letter should be submitted to 'The Manager' via email at:

sales@geelongmedical.com.au